

Message Text

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PAGE 01 ASUNCI 03234 081134Z

ACTION COME-00

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FM AMEMBASSY ASUNCION

TO SECSTATE WASHDC 3706

UNCLAS ASUNCION 3234

EO 11652: NA

TAGS: BEXP PA

SUBJECT: CANADIAN STATE LAND COMPANY

REF STATE 161222

1. ACCORDING TO MR. MARVIN LEE, VICE PRESIDENT, CANADIAN ESTATE LAND COMPANY, 286 LAWRENCE AVENUE WEST, TORONTO, ONT. M5. 3A8, HIS COMPANY REPRESENTS SOUTH AMERICAN LAND LTD., A COMPANY REGISTERED IN BERMUDA. CEL IS ALSO ASSOCIATED WITH ARONLEE HOLDINGS INC. (SAME TORONTO ADDRESS) AND IS REPRESENTED IN PARAGUAY BY MR. GERHARD ENGLERT, A GERMAN CITIZEN, WHO FROM HIS RENTED RESIDENCE IN ASUNCION HANDLES A REAL ESTATE BUSINESS IDENTIFIED AS PARAGUAYAN ESTATES COMPANY. SEVERAL EUROPEAN AND AMERICAN CITIZENS HAVE VISITED THIS EMBASSY BELIEVING THAT PARAGUAYAN ESTATES COMAPNY WAS AN AMERICAN ORGANIZATION.

RECENTLY, LEE AND ENGLERT VISITED THIS EMBASSY AND STATED THAT THEIR BUSINESS WAS ACTING AS REAL ESTATE AGENTS, BROKERS, AND MANAGERS WHOSE MAIN INTEREST WAS LAND DEVELOPMENT FOR AGRICULTURAL AND CATTLE RANCHING. PARAGUAYAN ESTATES COMPANY STARTED OPERATIONS IN PARAGUAY ON DECEMBER, 1975. IT APPEARS THAT IT PURCHASED REAL ESTATE IN THE CHACO AND CONCEPCION AREAS AND THEN DIVIDED THE PROPERTIES IN LOTS WHICH ACCORDING TO KNOWLEDGEABLE SOURCES, ARE NOT ADEQUATE FOR A PROFITABLE AGRICULTURAL OR RANCHING ENTERPRISE. PARAGUAYAN ESTATES COPANY IS UNKNOWN IN LOCAL REAL ESTATE AND LAND BUSINESS CIRCLES BUT IT IS KNOWN THAT MARVIN LEE HAS UNDERTAKEN AN ACTIVE ADVERTISING CAMPAIGN IN

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SEVERAL EUROPEAN AND US MAGAZINES INCLUDING FORTUNE. IT IS NOT POSSIBLE TO REPORT IN DETAIL THE INFORMATION THIS EMBASSY HAS GRAUDALLY ACCUMULATED SINCE 1975 ON PARAGUAYAN ESTATES COMPANY AND ITS RELATED COMPANIES. WHAT BECOMES EVIDENT FROM THIS INFORMATION AND THE STATEMENTS MADE BY PERSONS ATTRACTED BY LEE'S COMPANIES' ADVERTISING IS THAT TRANSACTIONS WITH HIS COMPANIES ARE NOT ADVISABLE UNLESS THE BUYER SEES IN PERSON WHAT

THEY ARE OFFERING IN PARAGUAY.
WHITE

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Message Attributes

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